



# Rashed M Alqahtani

Mechanical Engineer

## OBJECTIVE

To achieve long-term professional and personal career growth within a well reputable organization where I can capitalize on my interpersonal skills towards the qualitative enhancement of such organization.

## CONTACT



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## EDUCATION

### Bachelor degree in Mechanical Engineering

Northern Arizona University, Flagstaff, Arizona, United State

MAR 2015- DEC 2019 GPA : 3.00/4.00

## EXPERIENCE

### ALI MOKHTAR CONSULTANTS

Mechanical Engineer

Jul 2020 - Dec 2020 Dammam

Working in the field of fire safety engineering, process safety, risk management, safety system, environmental protection studies and fire engineering consultant.

### SAMNAN HOLDING GROUP

Project Sales Engineer

Dec 2020 - Jun 2021 Dammam

Maintain a close contact existing & potential clients. Understand the client needs and generate inquiries for the services. Follow-up with the clients on the quotations. Keep a close watch on the activities of the competitors. Achieve sales target.

### ARABIN AUTO AGENCY - IVECO

Key Accounts Manager

Jun 2021 - Present Khobar

Develop and maintain an account plan for each major client detailing their business needs and industrial objectives, helping us to grow our business in the account. Providing Regular communications with the team and also regular updates to management throughout the opportunity life cycle on weekly basis. Establishes productive, professional relationships with key personnel in assigned partner accounts.

## PROFESSIONAL PROJECTS

### SABIC Entrepreneurship Award

June 2019 - Sep 2019 Team Lead

The startup idea is to invent a product that educates and entertains the children about recycling.

### KFUPM Reverse Osmosis Plant

Mar 2021 - Present Project Manager

I work as project manager of the RO plant for King Fahd University of Petroleum and Minerals in terms of operation and maintenance.

### Undergraduate Research

Aug 2019 - Dec 2019 Researcher

In mid-2018 China started Operation National Sword which declared a ban on recycling imports from the rest of the world. This was detrimental to the recycling economies of several cities in the United States.

## CERTIFICATES

- 30-hour General Industry Safety and Health ( OSHA )
- Supply Chain Fundamentals
- Six Sigma White belt
- Project Management Foundations
- PCAP: Programming Essentials in Python

## TECHNICAL SKILLS

