

PROFESSIONAL SUMMARY

Technical sales & business development engineer at Alyaf industrial company and fresh graduate Master petrochemical engineer with a wide breadth of knowledge in chemical processes especially in petrochemical, process integration, desalination, polymers, modeling & simulation, catalysis, process risk analysis sectors.

EDUCATION O

Master of Engineering | Petrochemical Engineering

08/2021

King Fahd University of Petroleum and Minerals, Dhahran

Second Honor degree with GPA 3.425/4.0

Bachelor of Science | Chemical Engineering

05/2020

King Fahd University of Petroleum and Minerals, Dhahran

Second Honor Degree with GPA: 3.419/4.0

EXPERIENCE O

TECHNICAL SALES & BUSINESS DEVELOPMENT ENGINEER 04/2021 - NOW

Alvaf Industrial Company Ltd. | Dammam, Eastern Province, Saudi Arabia

- Provides Technical Support from the concept stage up to the implementation stage for customers
- Develops yearly business plan for increasing profits, minimizing costs, and improving quality of sales department
- Promotes company products and services through informative presentations for local clients.
- Increases sales by offering consultation on products and services and applying customer service and upselling techniques.

PROCESS ENGINEERING INTERN

06/2019 to 08/2019

Saudi Aramco | Al Ahsa (HGP), Eastern Province, Saudi Arabia

- Worked directly with process engineering department to achieve best performance of the process of sweetening sour gas.
- Analyzed departmental documents for assessing catalyst's health which is used in the plant.
- Analyzed departmental documents to reduce energy consumption for the entire plant.

SPECIAL COURSES

- Integrated Design/Machine Learning Petrochemical Industries
- Crude Oil to Chemicals
- Desalination
- Industrial Catalysis
- Industrial Fluidized Bed
- Quantitative Process Risk Analysis
- Process Integration & Optimization
- Polymer Synthesis, Processing
- Modeling of Petroleum and Petrochemical Fluids
- Petrochemical Process, Design, Simulation

SKILLS

- MO (Word, Excel, PowerPoint)
- Aspen Hysys / Aspen Plus

• MATLAB

• Well Organized

Polymath

Problem Solving

LANGUAGES O

- Arabic
- English