

AHMED LOURIMI



CONTACT

Address:

Doha - Qatar

Phone:

33142619

Email:

ahmed.lourimi99@outlook.com

Birth Date:

October 12, 1991

Nationality: Tunisian


SKILLS


- Complex problem solver
- Service-focused
- Excellent Communication skills
- Outstanding Persuasion and Negotiation skills
- Ability to listen / analyze


INTERESTS

In spare time, I enjoy spending time with friends and I love playing foot ball over the weekend, In addition I regularly go to the gym to keep myself active and healthy.

LANGUAGES

Arabic 

English 

Frensh 

ABOUT ME

A motivated, adaptable commercial responsible, I have a methodical, customer-focused approach to work and a strong drive to see things through to Completion. In my last job, I contributed to the increased company profits by achieving sales targets.

WORK EXPERIENCE

Showroom Manager / October 2019 – April 2021

Company name: Somatral Commercial (Permaflex)

Main duties performed:

- Promote and sell medical mattress and furniture
- Achieve agreed upon sales targets and outcomes within schedule
- Training new members of staff and driving performance through monitoring and mentoring.
- Using Microsoft Excel to prepare daily sales reports to management
- Managed database of clients in a customer relationship manager (CRM) program
- Resolving any customer issues so that they leave happy
- Ensuring a high level of stock availability

Sales Representative / March 2017- Sept 2017

Company name: Ooredoo Qatar

Main duties performed:

- Promote and sell device connection and Ooredoo SIM card
- Preparing weekly and monthly reports

Sales Assistant

Company name: Ben Abdullah Décor and Tissue Company

Main duties performed:

- Promote and Sell tissue
- Meeting or exceeding sales goals
- Helping determine pricing schedules for quotes, promotions, and

EDUCATION

2010-2013: Bachelor's in IT Management
Higher Institute of Management of Sousse

2007-2010: Degree in Economic & Management
High School of Sousse