**Curriculum Vitae**

**Personal Information:**

***Name****:* Roger Anis Dawra

***Nationality****:* Lebanese

***Marital status:*** Single-Male

***Date of Birth:*** 15/5/1986

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**Career Objective:**

Seeking position in low current Engineering or telecom as senior account manager that will allow the application of technical and problem solving skills. The position should provide the opportunity to apply skills to various low current Engineering and telecom equipment’s and allow the exchange of ideas between engineers specialized in the field.

The position would also broaden my knowledge and skills in Telecommunications and power and low current Engineering expand my technical experience with the aim of enabling the organization to stay ahead of the competition.

**I. Education:**

**College National Orthodox**

SG degree (French)

**Notre Dame University (NDU) – Zouk mosbeh/Lebanon**

**BE** in **Computer and Communications Engineering (2003-2008)**

 Maintaining a current GPA of 3.4 / 4 on major courses

 Been on the Dean’s list since my first semester in college

 Financed 25% of my university tuition through scholarships and savings

 Designing coding and building a senior project about Voice

Recognition Security System (VRSS)

 Elias Nassar (Dean of Engineering Faculty) **innovation award** 2009-

2010

**II Experience:**

**1-Doummar for Trading**

As **Senior Account Manager** and **partner**

From July 2017 till present

Doummar for Trading is the leading national company in low current systems business that was founded in

1995. It offers numerous, effective systems, well-known by traders from every part of the world, to help secure companies, shops, homes and many more facilities.

Telecom

Low current security systems

Renewable energy systems [www.doummarfortrading.com](http://www.doummarfortrading.com).

**2-Teletrade Holding Group (Securatel)**

From June 2008 till June 2017 - 8 years as Senior Account Manager @

Securatel

1- Telecom and IT solutions, IP CCTV solutions, Fire & Intrusion Alarms, Home Automations Systems, Walk-Through Metal Detectors, EAS Systems, Access Control & Time Attendance solution, Copiers, Shredders,

& Safes, Binding Systems, Bank Note Machines, Queuing Systems, Videophone system and parking management systems

2- Training on it networking equipment, telecom as well security systems for new candidates.

3- Pre-estimation of projects: low current and electrical systems (AutoCAD

and on site)

4- Supervising on site the technicians (civil work and system installations)

5- Follow up clients financially and technically

6- After sales services.

**Guardia systems**

From (mar 2007-2008)- **1 year** as a Technical Sales

Engineer follow up and meet old and new clients, site surveys and estimations.

Our main business know how is the networking of various systems in Large areas or corporate buildings whether airports , hotels , casinos , real estate projects .We do have a main focus and business edge in integration and offering turnkey solutions .( fire alarm , Cctv , access control ,intrusion detection systems , multimedia networks ,etc….)

**4-Linfra Telecom Ltd** from (mar 2006-2007)-**11 months** @ operations division, installation of Huawei and Alcatel equipment’s, core, IN, power, BTS, indoor, outdoor, antennas, microwave links, feeders at more than 20

Sites for **ogero branches**

*1. Site Design*

- Site survey

- Site structural design (foundations, towers, shelters…)

*2. Radio Implementation*

- Base Station installation, Testing & integration

- Microwave installation, Testing & integration

- Radio optimization

- Drive test

 Training at **Rafic Hariri international airport** 4 months @ Maintenance Department

**1.** Radar

**2.** Instrument Landing Systems (ILS)

**3.** Doppler VHF Omni Directional Range (DVOR)

**4.** Distance Measuring Equipment (DME)

**5.** Voice Communication System (VCS)

**6.** Voice and data recording system

**7.** Aeronautical Fixed Telecommunication Network (AFTN)

 Allianz Spa part time jobs (sales engineer)

 Sales action coach training accomplished

 **Nala IT Solutions** as sales engineer

 Sales skills courses at **IT Lebanon**

 Sales Consultancy with **Al Kawwas**

 Excellent qualities such as teamwork, leadership, negotiation, analysis, and communication.

**III Abilities and Skills:**

 Accomplished **CCNA Network installation** (**Cisco**) courses @ **Formatech.**

 Attended **Tyco (USA)** fire and security system training in which I have learned skills about C.CURE software for the APc and ISTAR security Panel.

 Wireless zigbee protocol training

 PBX systems training

 AutoCAD drawings

 ***Languages*:** Arabic (native language), English (fluent), and French.

***Computer Skills****:* Excellent skills in Linux, XHTML, PHP, Zend Frameworks, C++, assembly, matlab, simulink, labview, Mplab, other simulation tools, Microsoft Word, Power Point, Excel, SPSS, Visio and Internet (professional).

 **Good Communication and Presentation skills**

**VI. Activities and Hobbies:**

 Bodybuilding, Internet, music.

**V. Professional and Character References:**

Available upon request