



# MOHAMMED WASEEM

Agriculture / Landscape Engineer

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Extensive experience in managing entire project maintenance functions with consistent record of executing prestigious projects of large magnitude within strict time schedules, cost & quality and in sales & marketing

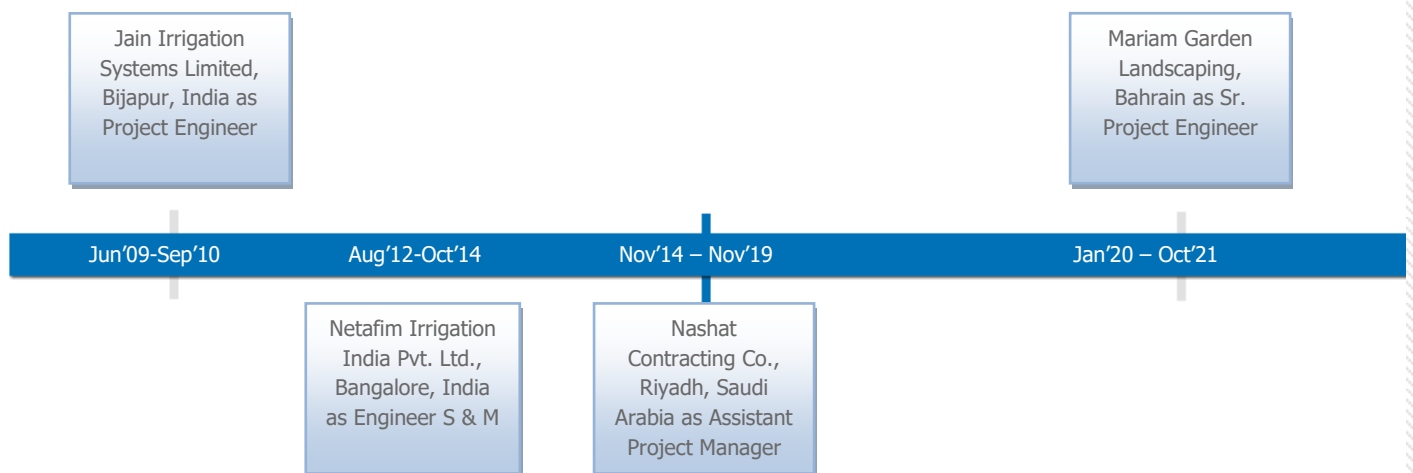
## Executive Profile

- ▶ **Achievement-driven professional** with an experience of **10 plus years** across **India, Saudi Arabia & Bahrain** in Project Planning, Execution & Management, Site Management, Safety & Quality Management, Contract Management and Project Maintenance
- ▶ Experience in successfully managing onsite projects within the time & cost parameters, planning & monitoring the safety, quality and progress of work right from initiation to finalization and ramping up projects with competent cross-functional skills
- ▶ Expertise in planning, executing and spearheading projects involving method engineering/ method statement, development, contract administration and resource planning
- ▶ Skilled in attending project review meetings and coordination meetings, working towards client management and relationship development during and after the installations
- ▶ Pipeline creation and management, lead generation, qualification, distribution and tracking, marketing programs team management
- ▶ Excellent communication & interpersonal skills with strong analytical and problem-solving capabilities
- ▶ Planning marketing activities in conjunction with company's growth plan and working out strategies to execute the plan and achieve the target
- ▶ Strong Sales and Marketing & Team management skills including Sales Planning and monitoring for Annual Operating Plans with material management, Customer management, cost rationalization and continuous improvement

## Core Competencies

- Project Management & Planning
- Landscape / Irrigation Engg.
- Reporting & Documentation
- Review Meeting & Presentation
- Project Maintenance
- Continuous Process Improvement
- Team Management
- Quality & Safety Management
- Cost Optimization

## Career Timeline



## Education & Credentials

- ▶ M.Tech. (Soil and Water Engineering) from College of Agricultural Engineering, Raichur, India in 2012
- ▶ B.Tech. (Agricultural Engineering) from College of Agricultural Engineering, Raichur, India in 2009

## Professional Experience

**Mariam Garden Landscaping, Bahrain as Sr. Project Engineer**

**Jan'20 – Oct'21**

**Nashat Contracting Co., Riyadh, Saudi Arabia as Assistant Project Manager**

**Nov'14 - Nov'19**

**Netafim Irrigation India Pvt. Ltd., Bangalore, India as Engineer Sales & Marketing**

**Aug'12-Oct'14**

**Jain Irrigation Systems Limited., Bijapur, India as Project Engineer**

**Jun'09-Sep'10**

### **Role:**

- › Planning the project from conception to implementation and executing each phase
- › Keeping all records necessary for documenting various stages of a project such as project development, tender reviews, internal strategy discussions, clients meeting notes and so on
- › Preparing & maintaining Inspection Reports of Landscaping and Irrigation Works approved by Ministry of Works
- › Planting Trees and Palms in pits including excavation, planting medium, agricultural sand and tree stakes all in accordance with the drawings and specifications
- › Supply and plant Grass, Shrubs & Ground Covers including excavation, planting medium, agricultural sand and tree stakes all in accordance with the drawings and specifications
- › Installation of Irrigation Network System all in accordance with the drawings and specifications
- › Examining & evaluating and monitoring site activities to ensure quality of work is in compliance with contract requirements, construction practice, approved materials, compliance with shop drawings & reporting to manager
- › Consulting with other professionals experts about the design of systems
- › Ensuring that all materials used comply with the approved material approval request
- › Supervising, monitoring & evaluating Project progress
- › Facilitating safety regulations/ measures on site like PPE
- › Achieve financial objectives by preparing an annual marketing budget, scheduling expenditures, analyzing variances, initiating corrective actions
- › Maintaining relations with customers by organizing and developing specific customers relations programs, annual meetings, trade associations and seminars
- › Meeting with Clients & Consultants on regular basis
- › Attending & arranging meetings and coordination meetings with the team

### **Highlights:**

- › Al Kubra Garden, Muharraq, Bahrain under Ministry of Works, Bahrain
- › Managed a high net-worth projects involving an esteemed set of clientele including Shimesi Project
- › Performed the onsite project management functions for Shimesi project Riyadh, especially Yamamah palace, Conference palace & Ritz Carlton Palace

## Academic Project

**Title:** Performance Evaluation of Micro Sprinkler Irrigation for Groundnut under Raichur Region

## Awards

- › Awarded two University Merit Gold Medals in M.Tech (Soil and Water Engineering)
- › Awarded Best Individual Performance in Netafim Irrigation India Pvt. Ltd. during 2013

## Trainings

- › **PMP Certification Training.**
- › **At Jain Irrigation Systems Ltd., Jalgaon (MH)**  
**Title:** Design, Operations and Maintenance of Micro Irrigation System
- › **At Central Research Institute for Dry Land Agriculture (CRIDA)**  
**Title:** Rainfall Simulation and Analysis using ClimGen Stochastic Weather Generator for Southern Telangana region of Andhra Pradesh

## IT Skills

- › MS Office (Word/Excel/PowerPoint)
- › AutoCAD

## Personal Details

**Name:** Mohammed Waseem

**Date of Birth:** 13<sup>th</sup> July 1987

**Languages Known:** English, Urdu, Hindi, Kannada, Telugu and Arabic

**Address:** Sindhanur, Dist: Raichur, St: Karnataka, India

**Marital Status:** Married