

Ali Abdullah Al-Hussain

Nationality: Saudi.

Date of Birth: 9 January 1992

Marital Status: Married

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CAREER OBJECTIVE:

Seeking for a challenging position where my skills, education and experience can be utilized and further developed.

EDUCATION:

- Jubail Industrial College, Jubail Industrial City
- Bachelor degree in Instrumentation & Control Engineering Technology (BS)
(September 2009 - September 2015) **Honor graduated** with GPA: 3.56 out of 4

WORK EXPERIENCE:

SAUDI FAL: EMERSON ROSEMOUNT outside Sales Engineer (Feb-2019 to present)

- Meet the customer like (ARAMCO, SABIC, non-ARAMCO, non- SABIC etc...).
- Handling principle business relationship.
- Market our product and solutions.
- Developing new customers.
- Achieve / exceed given sales targets.
- Provide customer technical support.
- Follow up with customer and close the deal to generate PO.
- Leading my inside sales to team.
- Report & Record sales activity.
- Updating Oracle system
- Follow ISO standard in work.
- Expand business geographically and customer wise.
- Customer Care.



Ex Projects:

- **Finishing area – 95 Transmitter**
- **Multi scope , new plant.**
- **Upgrade plant to Wireless**
- **7 GWR + 7 MLI**
- **Digitalizing the Company in All SAUDI ARABIA**

SAUDI FAL: ROSEMOUNT inside Sales Engineer (Septemper-2015 to Feb-2019).

- Processing all order to EMERSON related to Khobar, Central & western region.
- Handling ARAMCO and SABIC western region.
- Take care Riyadh RFQ (request for quotation).
- Manage the data entry.
- Preparing quotations.
- Provide customer technical support.
- Customer Care.



- Doing daily preventive maintenance.
- Working in Shutdown
- Calibrate and fixing transmitters and sensors.
- Checking the PLC and control Room.

Training:

Schlumberger: Trainee CEMENTING Dept. (August 2012 to November 2012)

- Cement supports and protects well casings

EMERSON: Trainee in (May-2015 to Septempert-2015).

- Assembly and calibrate Transmitters, Valves,
- Quality test for both Transmitters and Valves.

ARAMCO: Trainee Instrument Project Engineer. (June 2014 to August 2014)

- Working with contractor and checking the felid requirement for JAZAN Refinery.

Inter-Personal Skills:

- Communication Skills.
- Leadership.
- Teamwork.
- Creative problem solving.
- Good in troubleshooting.
- Ability to communicate in both English and Arabic.

Academic and Technical Skills:

- Computer Skills such as:
- Computer languages such as C++, Matlab, Visual Basic, Assembly.
- Microsoft Office: Word, Excel, PowerPoint, Outlook, Project, and Visio.
- Ability to deal with instruments such as DCS, SCADA, PLC and Analyzer Instruments.

Social committee:

- ARAMCO Ethra
- RAD (Entrepreneurship Forum And Exhibition)
- Monsha'at - Startup Saudi Arabia
- sabic conference

HOBBIES AND INTERESTS:

- Reading articles especially those dealing with technology.
- Learn about new instruments.
- Traveling
- Dealing with Instruments & Mechanical devices.

