



MOHAMMED WASEEM

Landscaping / Agriculture Engineer

+966507855301 / +91 9538445155 (Whats App)

waseem2075@gmail.com

Extensive experience in managing entire project maintenance functions with consistent record of executing prestigious projects of large magnitude within strict time schedules, cost & quality and in sales & marketing

Executive Profile

- ▶ **Achievement-driven professional** with an experience of **10 plus years** across **India, Saudi Arabia & Bahrain** in Project Planning, Execution & Management, Site Management, Safety & Quality Management, Contract Management and Project Maintenance
- ▶ Experience in successfully managing onsite projects within the time & cost parameters, planning & monitoring the safety, quality and progress of work right from initiation to finalization and ramping up projects with competent cross-functional skills
- ▶ Expertise in planning, executing and spearheading projects involving method engineering/ method statement, development, contract administration and resource planning
- ▶ Skilled in attending project review meetings and coordination meetings, working towards client management and relationship development during and after the installations
- ▶ Pipeline creation and management, lead generation, qualification, distribution and tracking, marketing programs team management
- ▶ Excellent communication & interpersonal skills with strong analytical and problem-solving capabilities
- ▶ Planning marketing activities in conjunction with company's growth plan and working out strategies to execute the plan and achieve the target
- ▶ Strong Sales and Marketing & Team management skills including Sales Planning and monitoring for Annual Operating Plans with material management, Customer management, cost rationalization and continuous improvement

Core Competencies

Project Management & Planning

Landscaping / Irrigation Engg.

Reporting & Documentation

Review Meeting & Presentation

Project Maintenance

Continuous Process Improvement

Team Management

Quality & Safety Management

Cost Optimization

Career Timeline

Jain Irrigation Systems Limited, Bijapur, India as Project Engineer

Jun'09-Sep'10

Aug'12-Oct'14

Netafim Irrigation India Pvt. Ltd., Bangalore, India as Engineer S & M

Nov'14 – Nov'19

Nashat Contracting Co., Riyadh, Saudi Arabia as Assistant Project Manager

Mariam Garden Landscaping, Bahrain as Project Manager

Jan'20 – Oct'21

Education & Credentials

- ▶ M.Tech. (Soil and Water Engineering) from College of Agricultural Engineering, Raichur, India in 2012
- ▶ B.Tech. (Agricultural Engineering) from College of Agricultural Engineering, Raichur, India in 2009

Professional Experience

Mariam Garden Landscaping, Bahrain as Project Manager

Jan'20 – Oct'21

Nashat Contracting Co., Riyadh, Saudi Arabia as Assistant Project Manager

Nov'14 - Nov'19

Netafim Irrigation India Pvt. Ltd., Bangalore, India as Engineer Sales & Marketing

Aug'12-Oct'14

Jain Irrigation Systems Limited., Bijapur, India as Project Engineer

Jun'09-Sep'10

Role:

- › Planning the project from conception to implementation and executing each phase
- › Keeping all records necessary for documenting various stages of a project such as project development, tender reviews, internal strategy discussions, clients meeting notes and so on
- › Preparing & maintaining Inspection Reports of Landscaping and Irrigation Works approved by Ministry of Works
- › Planting Trees and Palms in pits including excavation, planting medium, agricultural sand and tree stakes all in accordance with the drawings and specifications
- › Supply and plant Grass, Shrubs & Ground Covers including excavation, planting medium, agricultural sand and tree stakes all in accordance with the drawings and specifications
- › Installation of Irrigation Network System all in accordance with the drawings and specifications
- › Examining & evaluating and monitoring site activities to ensure quality of work is in compliance with contract requirements, construction practice, approved materials, compliance with shop drawings & reporting to manager
- › Consulting with other professionals experts about the design of systems
- › Ensuring that all materials used comply with the approved material approval request
- › Supervising, monitoring & evaluating Project progress
- › Facilitating safety regulations/ measures on site like PPE
- › Achieve financial objectives by preparing an annual marketing budget, scheduling expenditures, analyzing variances, initiating corrective actions
- › Maintaining relations with customers by organizing and developing specific customers relations programs, annual meetings, trade associations and seminars
- › Meeting with Clients & Consultants on regular basis
- › Attending & arranging meetings and coordination meetings with the team

Highlights:

- › Al Kubra Garden, Muharraq, Bahrain under Ministry of Works, Bahrain
- › Managed a high net-worth projects involving an esteemed set of clientele including Shimesi Project
- › Performed the onsite project management functions for Shimesi project Riyadh, especially Yamamah palace, Conference palace& Ritz Carlton Palace

Academic Project

Title: Performance Evaluation of Micro Sprinkler Irrigation for Groundnut under Raichur Region

Awards

- › Awarded two University Merit Gold Medals in M.Tech (Soil and Water Engineering)
- › Awarded Best Individual Performance in Netafim Irrigation India Pvt. Ltd. during 2013

Trainings

- › **PMP Certification Training.**
- › **At Jain Irrigation Systems Ltd., Jalgaon (MH)**
Title: Design, Operations, and Maintenance of Micro Irrigation System
- › **At Central Research Institute for Dry Land Agriculture (CRIDA)**
Title: Rainfall Simulation and Analysis using ClimGen Stochastic Weather Generator for Southern Telangana region of Andhra Pradesh

IT Skills

- › MS Office (Word/Excel/PowerPoint)
- › AutoCAD

Personal Details

Name: Mohammed Waseem

Date of Birth: 13th July 1987

Languages Known: English, Urdu, Hindi, Kannada, Telugu and Arabic

Address: Sindhanur, Dist: Raichur, St: Karnataka, India

Marital Status: Married