Sabri AL SAQLAB

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I am seeking a challenging and rewarding career in supply chain, Logistics/warehousing, sales & marketing where I can use my diverse skills to help the organization achieve its goals. I am experienced in building, leading, and training high-performance teams and have track record of success.

Top Skills

- Customer Service
- Bilingual (Arabic & English)
- ♦ MS Office/SAP/IFS
- Regulatory Compliance
- Report & Collection
- Strategic Planning & Execution
- Supply Chain Management
- ♦ Health & Safety Compliance
- Recruiting/ Problem Solver
- Cross-Functional Collaboration
- Technical & innovation
- Quality Assurance & Control
- Team Leadership & Development
- Continuous Process Improvement
- Decision Making & Negotiations

Work Experience

Safe Way Express Cargo Express LLC, Dammam, Bahrain, Dubai Sales Account Executive

2023- Present

Aramco Rowan Offshore Drilling, Offshore Logistic & Material Coordinator

2020-2022

Supervised full lifecycle activities related to inventory management operations in line with best industry practices. Steered in-depth communication with suppliers, retailers, and customers to meet and exceed profitable deals. Planned and tracked shipment of final products in line with Rig requirements.

- Introduced inventory organization with barcodes and serial numbers of all oil rig materials.
- Update SAP/IFS on inventory and create Sales Order
- Close received shipment and create shipment manifest for outgoing loads
- · Managing purchasing budget and reporting to management

Aramco Rowan Offshore Drilling, Tanajib, KSA Shipping & Receiving Supervisor

2017 – 2020

Established and executed standardized practices for order processing, staff scheduling, inventory, warehouse operations, and shipping/receiving. Oversaw full spectrum of dispatch operations and disbursement activities. Ensured maximum efficiency and prompt delivery of service and goods by coordinating with multiple vendors/suppliers and service providers.

• Developed VBA system to speed up work efficiency by 100% and conserved documents via faster record tracking and documentation.

Additional Experience

Sales Manager, AL FARIS Industrial Group, KSA, Dammam	2016-2017
Executive Sale Representative, Jazira Project, KSA, Riyadh	2015-2016
Sr. Sale Engineer, Roots Group Arabia, KSA, Dammam	2014-2015
Sales Representative. Efficient Energy Technology, Melbourne, Australia.	2010-2013

Education

Bachelor of Biomedical Science, Swinburne University, Melbourne, Australia, 2010 - 2013 Diploma Of Business, Martin College, Gold Coast, Australia, 2008 - 2009, Certificate IV, University of Queensland, Brisbane, Australia, 2007 - 2008,

Professional Development

(AI) Foundation for Everyone, Coursera, SDAIA, 2022

Supply Chain Foundation, CPE LinkedIn Learning, 2019

Communication Across Culture, Linked in Learning, 2019

Introduction to Marketing: Tools to Set Enterprises Apart, EdinburghX, 2016

Introduction to Project Management, AdelaideX, 2016

Cardiopulmonary Resuscitation, SBL

Rigging and lifting/Cargo Handler/Forklift operator, IDAC Drilling industry Training (DIT)

Helicopter Underwater Escape Training, SMTC Global

Basic H2S Training, SMTC Global

Open Water Diver, PADI, 2012

Volunteer Experience

Founder/ Store Manager, Bubbles Wipes Trd Ltd, 2020- Present

Covid-19 Health Fighter Volunteer, Saudi Commission for Health Specialties, Dammam, 2020 – Present

Mentor, In2Science Program, Australia, Melbourne, 2010 – 2013

Updated: 1/4/23